

MARKET FOCUS

SERVICE: CONNECTED CE AND PLATFORMS

1Q 2013

By John Barrett, Director, Consumer Analytics, and Yilan Jiang, Manager of Consumer Research, Parks Associates

Computing/Portable Devices: Average Number of Devices Owned

SYNOPSIS

2012 Year in Review: CE Purchases analyzes CE adoption and purchases in 2012. It provides Parks Associates' latest trending data on purchases, expenditure, brands purchases, and retail vs. online sales.

It also includes in-depth analysis of the 2012 holiday shopping season and a comparison between planned purchases and actual purchases, with particular attention to smartphones, tablets, and the emerging showrooming phenomenon in retail stores.

ANALYST INSIGHT "Smartphone and tablet adoption continues to forge ahead while desktop adoption continues to decline. DVR and home network penetration has stagnated. This marks a substantial shift in the CE industry from stationary to portable devices. Smartphones may

- John Barrett, Director, Consumer Analytics, Parks Associates

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2012 Year in Review: CE Purchases About the Research

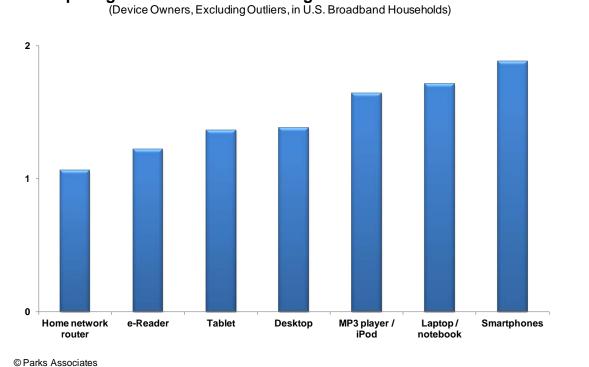
Previous Research

ultimately prove to be the strongest category thanks to high replacement rates and wide adoption."

Key Findings

Recommendations

CE Adoption Trends







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CONTENTS	Computers & Mobile Device Adoption (2009 - 2013)	
	Home Entertainment Product Adoption (2009 - 2013)	
	Audio Accessories or Miscellaneous Product Adoption (2010 - 2013)	
	CE Purchase Trends	
	Consumer Electronics Spending Plan Comparison (2008 - 2012)	
	Holiday Season Purchase Intention (2009 - 2012)	
	Percentage of Broadband Households Buying Consumer Electronics (2007 - 2012)	
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	Online Purchases by Site (Q1/13)	
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	Holiday Purchasers as % of 2012 CE Purchasers (O1/13)	

- Holiday Purchasers as % of 2012 CE Purchasers (Q1/13)
- Holiday Spending as % of 2012 CE Spending (Q1/13)
- · 2012 Holiday CE Purchases: Planned vs. Actual (Q4/12)





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· Average Holiday Budget vs. Actual Holiday Spending in 2012 (Q1/13)

- · Planned Holiday Purchases vs. Actual Holiday Purchases: Computing Devices (2010 2012)
- Planned Holiday Purchase vs. Actual Holiday Purchases: Home Entertainment Devices (2010 2012)
- · Planned Holiday Purchase vs. Actual Holiday Purchases: Type of Featured TVs (2010 2012)
- · Planned Holiday Purchase vs. Actual Holiday Purchases: Portable/Gaming Devices (2010 2012)
- · Planned Holiday Purchase vs. Actual Holiday Purchases: Accessories (2010 2012)
- · Online Purchases During 2012 Holiday Season: Planned vs. Actual (Q1/13)

Tablet Purchases

- Brands of Tablet Purchased: 2011 vs. 2012
- · Holiday Tablet Purchases: Planned vs. Actual (Q1/13)
- · Demographic Profile of Tablet Buyers by Brand
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Smartphones

- Preferred Smartphone OS (Q4/12)
- Brand of Smartphone Purchased: 2011 vs. 2012
- · Demographic Profile of Smartphone Buyers by Brand





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